

A portrait of Maria Vitoratos, a woman with long dark hair, smiling, wearing a black jacket with gold buttons and a pearl earring. Her hands are clasped in front of her.

Maria Vitoratos

Public speaker

Career specialist

Leadership coach

Educator & researcher

Career story podcaster



INTRODUCTION

MEET MARIA.

Maria Vitoratos is the Founder of MV Careers, one of the UAE's leading online career hubs. She helps everyone from high school students to seasoned professionals make career decisions built around purpose and personalized strategy.

Recognizing that career choices ultimately impact the quality of a person's life, Maria pours decades of hard-earned expertise and experience into guiding her clients.

Passionate about helping women thrive, Maria also designs bespoke programs that help women who have been in a career hiatus re-enter the workforce, feeling confident and assured that they have the needed-skills to be competitive.

The inspiration for Maria's popular talks and services stem from her experience of receiving poor career guidance as a student. Soon after graduating university, Maria got married and relocated to the UAE, spending the following years heavily investing in her husband and his career confidence. A decade later when they divorced, she realized he was soaring with his career while she was just surviving with hers.

That's when she sat down and strategized around her next move, keen to avoid job hopping and instead building the next chapter of her career with deep purpose.

Having worked with 10,000+ students and professionals in the UAE and world over, Maria understands that most adults (including young adults) do not receive high-quality career guidance in their journey.

Her distinct approach blends personal experience, practice, and theory with a deep understanding of adaptability, career future-proofing, and emerging trends.

Maria is the host of Let's Talk Careers with Ms.V, a podcast that gathers diverse professionals - ranging from entrepreneurs to veterinary surgeons - to discuss their career experiences as well as insights and tips for young listeners.

She has also founded two social projects aimed at enriching the quality of human interactions within her community: #STRONG, and the UAE Careers Community.



SIGNATURE SPEAKING TOPICS

RISE & THRIVE

Re-enter the workforce with clarity and confidence.

DESIGN YOUR CAREER

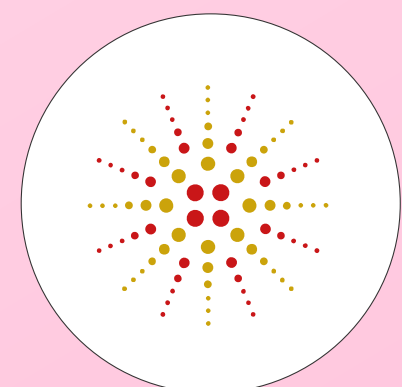
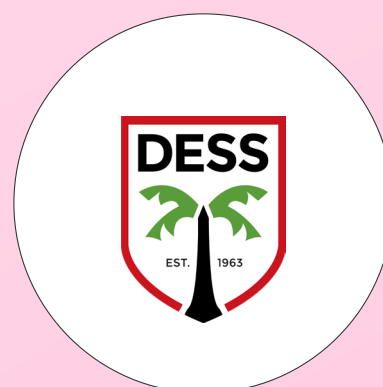
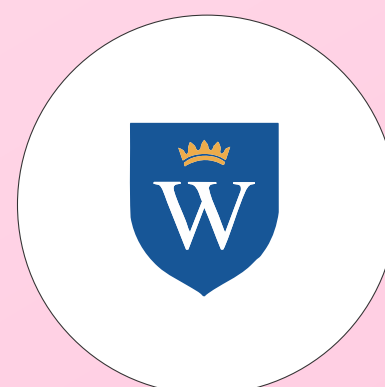
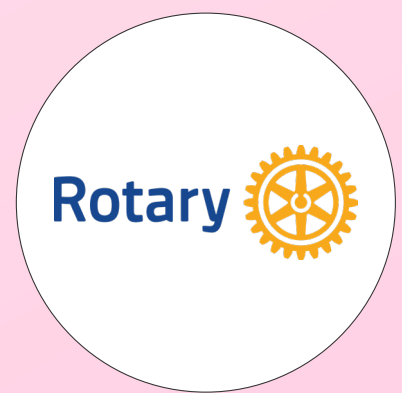
Build a strategy and future-proof your career.

CAREER DISCOVERY FOR TEENS

Get gritty and embrace the era of transformation.

PREVIOUS SPEAKING ENGAGEMENTS

- Dove
- Dubai Eye
- The Rotary Club
- GESS Oman Summit
- Tara Rose Academy
- Al Khail Wellington School
- Nord Anglia Education Group
- Dubai English Speaking School
- Search Associates Job Fair (2022-2024)
- Sheikh Saud bin Saqr Al Qasimi Foundation





YOUTH AND CAREERS IN AN AI WORLD

WITH MARIA VITORATOS

Artificial intelligence is not coming; it's here. With career guidance in secondary schooling already deprioritized and misconstrued as more of a higher education preparedness program, youth are graduating with misconceptions about future careers and without an adequate strategy. The World Economic Forum's most recent Jobs Report shows rapid AI disruption, new job categories, and social systems raising alarm bells, which create new jobs in demand that are human-centric and address the consequences of an aging society. Traditional pathways post-secondary are fading, and youth must learn that their grades and degrees will not indicate their future success. Parents, educators, and regulators must learn how to prioritize career education and not fall prey to the trending topic of AI as an isolated component of future work.

WOMEN, LIFE, AND CAREER

WITH MARIA VITORATOS

No job security, rising living costs, and unspoken demands on women to invest in their education, while social systems remain critical of career-driven women and women who choose self over family responsibility. Social media tells girls to dream big and celebrates influential women who have risen above challenges and change. However, social subtleties remind women that compromising their careers over family responsibilities is unacceptable. Women in 1848 fought for women to have a voice and rights and be seen in a man's world. But today, women are struggling to find the balance. Have we evolved as women, or has our right to sit at the table made us sacrifice our well-being, future security, and quality of life? Women must learn how to design a strategy that offers them the life they strive to live – not because career strategy is not a luxury; it's a lifeline. This talk leaves women informed, supported, and guided through pivotal stages of their lives.



CLIENT TESTIMONIALS

Kani, Student

"I started working with Ms V a few months before finishing my BBA course, and her career coaching has made a huge difference in my journey. She provided thoughtful guidance and support during a time that felt uncertain.

During our sessions, Ms V helped me develop essential career skills and gave me practical tasks that really helped me gain clarity about my direction and interests. She's been an amazing and supportive mentor helping me refine my goals and supporting me as I apply for internships and explore opportunities.

Her experience, patience, and genuine commitment to helping students succeed have been incredibly valuable. I'm truly grateful for her continued support and highly recommend her to anyone who is seeking clarity in terms of their career."



Jay, Student

Compassionate, knowledgeable and capable, Mrs. Vitoratos is the best in the field of providing valuable, personalized advice to students who seek clarity on what pathways are available post-secondary education.

As I was deciding on what options were available after completing my secondary education at DESC, I sought the advice of our Careers Coach - Mrs. Vitoratos. In retrospect, I realize how fortunate I was to have had the expert guidance of Mrs. Vitoratos in deciding what path post-secondary would be the best. Initially, I was unsure if I wanted to go to university to pursue a degree in aviation, or enter into flight school to pursue a pilot's license. Mrs. Vitoratos invited me to have a conversation with her, evaluating the pros and cons of both pathways and the potential career prospects in either case. These were highly valuable in providing a clearer picture of what would be the most beneficial option for me.

But she was not done yet! Mrs. Vitoratos went above and beyond and utilized her extensive network of professionals to organize interviews with pilots (and even the CEO of a private jet company!) in which I had the opportunity to ask questions about the different pathways I could take. Not only that, she was able to contact two universities and organize tours and meetings with their admissions teams so that I could garner more information. This is testament of her expansive network of industry professionals, which without a doubt has aided me in gaining different perspectives in being able to hear from industry specialists.

Mrs. Vitoratos has proven herself to be a passionate careers coach who truly wants to aid, guide and empower the youth. She works with dedication and her advice is unparalleled - when a person genuinely cares about their work it is evident in their actions, and with Mrs. Vitoratos her actions speak volumes of her desire to support students in deciding their future pathways.



Cliona, Educator & Career Guidance Practitioner

"We were delighted to welcome Maria Vitoratos recently, where she spoke to our Sixth Form students about Purpose Over Perfection to Find Passion.

Maria's honesty, warmth, and energy really struck a chord. She encouraged students to think about what truly matters to them, not chasing perfection, but finding purpose in the paths they choose. It was a powerful reminder at such a pivotal time in their lives.

Her message tied in beautifully with our wider focus on wellbeing and self-discovery, and we're so grateful she could be part of it.

I'd highly recommend her to any school looking to inspire their students to lead with purpose and passion."



Lubna, Educator

It is a pleasure to recommend Maria, an exceptional Careers Specialist who brings both passion and precision to her work with high school students. Maria is deeply committed to guiding each student with personalised support that truly reflects their goals, strengths, and aspirations.

Her expertise extends far beyond university applications. She is a trusted advisor in all areas of career guidance. She has a remarkable ability to connect with students, identify their unique pathways, and empower them with the confidence and skills needed to make informed decisions.

Whether she is delivering a workshop, leading a one-to-one session, or designing impactful resources, Maria's approach is always student-centered and future-focused. Her workshops are dynamic, engaging, and highly effective in equipping students with essential career-readiness skills.

Maria is a true asset to any educational or careers-focused team, and I feel fortunate to collaborate with such a dedicated and knowledgeable professional.



Zeena, Professional

"Maria is such an exceptional career coach whose guidance has been pivotal in my professional journey. She worked with me to make big decisions in order to achieve worklife balance and long-term fulfillment. Her unique ability to listen deeply, understand my challenges, and provide insightful, tailored advice changed my mindset about how I should work and shape my career."



MARIA'S SPEAKING FEES

Unless otherwise discussed, speaking fees are due to complete the booking.

Dubai & UAE

Half day: AED 5500 + VAT

Full day: AED 10,000 + VAT

Outside UAE

AED 10,000 minimum + Airfare +
Accommodation + inner-city
transportation expenses

SPECIAL OFFER FOR FULL-DAY WORKSHOP CLIENTS:

When you book a full-day workshop, you'll receive a complimentary 60-minute virtual follow-up session scheduled 2-4 weeks after the workshop.

This session is designed to:

1. Review your progress and wins
2. Answer any questions that have come up
3. Provide personalized guidance and future recommendations.

Website: mariavitoratos.com
Spotify: Let's Talk Careers with Ms.V
YouTube: @MariaVitoratos

To discuss a speaking engagement, please email Maria@mariavitoratos.com